





Every App Governed. No Exceptions.

Most enterprises govern only ~14% of their application landscape with IGA. SailPoint connects cleanly to modern, web-based applications with mature APIs, and governs them well. The gap is everything else: legacy, on-premises, and disconnected systems that sit outside the connector library, where orphaned accounts, excess privileges, and dormant access hide. Those applications are the ones that are costly or impossible to reach with traditional connectors, so the gap never closes. Use this checklist to extend governance to every system.

1. Assess System-by-System

-  **Catalog every app:** web, Win32, terminal, legacy, cloud, mainframe.
-  **Score on:** identity risk, data sensitivity, user population, and regulatory scope.
-  **Capture governance state:** connected, partially governed, or fully.
-  **Note API maturity:** modern API, file export only, or no interface at all.

2. Select the Connector Method

IF THE APP HAS...	USE
REST / SOAP API	API Connector
CSV / flat-file export	File Connector
Direct database	ODBC Connector
No API or export	Smart Connector

3. Prioritize with a Risk x Effort Matrix

LOW EFFORT TO CONNECT

HIGH EFFORT TO CONNECT

Do First

High-risk apps that connect quickly; immediate blind-spot reduction.

Plan & Resource *(READI helps to add these systems to your "Do First" list)*

High-risk, hard-to-reach systems (SAP, mainframe, no-API apps).

Quick Wins

Easy connections that broaden coverage and prove the model.

Backlog

Low-risk, high-effort apps. Schedule once the priorities are governed.

How READI Closes the Gap with SailPoint

Connector Studio

Connector Studio turns complex app onboarding into a streamlined low-code experience, so you can connect any system to your IGA in record time.

Smart Connector

Powered by AI and computer vision. Purpose built for identity governance.

Bot Studio

Bot Studio empowers you to automate identity workflows, from account provisioning to event triage, using reusable bots, governed playbooks, and dynamic interfaces that scale across your organization.

The READI flow:

Connect every system → **Surface** the hidden risk → **Automate** provisioning, certification, and remediation, all governed through your existing SailPoint platform.



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